

# 中国平安保险(集团)股份有限公司

PING AN INSURANCE (GROUP) COMPANY OF CHINA, LTD.

2007年中期报告摘要

(股票代码:601318)

二〇〇七年八月十六日

#### §1 重要提示

- 1.1 本公司董事会、监事会及董事、监事、高级管理人员保证本报告所载资料不存在任何虚假记载、误导性陈述或者重大遗漏,并对其内容的真实性、准确性和完整性承担个别及连带责任。
- 1.2 本中期报告摘要摘自中期报告全文,报告全文同时刊载于http://www.sse.com.cn。投资者欲了解详细内容,应当仔细阅读中期报告全文。
- 1.3 本公司第七届董事会第十四次会议于2007年8月16日审议通过了本公司《2007年中期报告》正文及摘要。会议应出席董事19人,实到董事15人,委托4人(董事胡爱民先生和陈洪博先生委托董事长马明哲先生出席会议并行使表决权,董事王冬胜先生委托董事伍成业先生出席会议并行使表决权,董事樊刚先生委托董事林丽君女士出席会议并行使表决权)。
- 1.4 本公司中期财务报告已经安永华明会计师事务所审计,并出具了标准无保留意见的审计报告。
- 1.5 本公司董事长兼首席执行官马明哲,总经理兼首席财务官张子欣,副首席财务 执行官麦伟林保证本中期报告中财务报告的真实、完整。

#### §2 上市公司基本情况

#### 2.1 公司基本情况简介

A股简称	中国平安	
A股代码	601318	
A股上市交易所	上海证券交易所	
H股简称	中国平安	
H股代码	2318	
H股上市交易所	香港联合交易所	
	董事会秘书	证券事务代表
姓名	孙建一	周强
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电子信箱	ir@pingan.com.cn;	ir@pingan.com.cn;
	pr@pingan.com.cn	pr@pingan.com.cn

#### 2.2 主要财务数据和指标

#### 2.2.1 主要会计数据和财务指标

	2007年6月30日	2006年12月31日		本报告期末比上年
		调整后 <sup>②</sup>	调整前	度期末增减(%)
总资产(人民币百万元)	583,143	463,288	441,791	25.9
股东权益(1)(人民币百万元)	93,396	45,260	36,668	106.4
每股净资产(1)(人民币元)	12.72	7.31	5.92	74.0

			本报告期比上年
截至6月30日止6个月期间	2007年	2006年	同期增减(%)
营业利润(人民币百万元)	8,487	4,427	91.7
利润总额(人民币百万元)	8,872	4,426	100.5
净利润(1)(人民币百万元)	8,063	3,945	104.4
扣除非经常性损益的			
净利润(1)(人民币百万元)	7,771	3,946	96.9
基本每股收益(人民币元)	1.16	0.64	81.3
稀释每股收益(人民币元)	1.16	0.64	81.3
全面摊薄净资产收益率(3)(%)	8.6	10.7	下降2.1个百分点
经营活动产生的现金流量净额	20,002	25,008	(20.0)
(人民币百万元)			
每股经营活动产生的现金流量净额	2.87	4.04	(29.0)
(人民币元)			, ,

- (1) 以归属于母公司股东的数据填列。
- (2) 根据中国证监会《公开发行证券的公司信息披露规范问答第7号—新旧会计准则 过渡期间比较财务会计信息的编制和**披露》(证监会计字〔2007〕10号)的规定进** 行披露。
- (3) 全面摊薄净资产收益率的下降,主要是因为本公司2007年上半年首次公开发行A股而使得净资产大幅增加所致。

#### 2.2.2 非经常性损益项目

#### ☑ 适用 □ 不适用

非经常性损益项目(人民币百万元)	截至2007年6月30日止 6个月期间
非流动资产处置损益	286
除上述各项之外的其他营业外收支净额	99
所得税影响数	(58)
少数股东应承担的部分	(35)
合计	292

#### 2.2.3 国内外会计准则差异

#### ☑ 适用 □ 不适用

		归属于母公司所有者的净利润		归属于母公司所	有者的股东权益
		截至2007年	截至2006年		
		6月30日止	6月30日止	2007年	2006年
(人民币百万元)	注释	6个月期间	6个月期间	6月30日	12月31日
按中国会计准则编制的财务报表		8,063	3,945	93,396	45,260
未到期责任准备金	(1)	(86)	(102)	_	86
寿险责任准备金	(2)	(2,106)	(2,249)	(32,380)	(30,023)
递延保单获得成本	(3)	4,136	2,611	36,069	31,866
递延所得税	(4)	(301)	(136)	(966)	(687)
少数股东权益及其他		(16)	30	(86)	(127)
按国际财务报告准则编制的		9,690	4,099	96,033	46,375
财务报表					

#### 注释:

- (1) 在中国会计准则报表中,寿险子公司提取的未到期责任准备金不应低于当期自留保费收入的50%。在国际财务报告准则报表中,本集团按精算方法(1/365法)确定未到期责任准备金。
- (2) 在中国会计准则报表中,寿险责任准备金是根据中国保监会的有关精算规定计算。在国际财务报告准则报表中,本集团按照《国际财务报告准则第4号—保险合同》的规定及参照美国会计准则的要求计算各项寿险责任准备金。
- (3) 在中国会计准则报表中,佣金、手续费等新业务的保单获得成本于发生时计入损益。在国际财务报告准则报表中,本集团按照《国际财务报告准则第4号—保险合同》的规定及参照美国会计准则的要求,将佣金、手续费等保单获得成本予以递延,根据其所属险种不同,分别在预计保单年限内以预期保费收入的固定比例摊销,或在保单年限内以预计实现的毛利润现值的固定比例摊销。
- (4) 根据《国际会计准则第12号—所得税会计》,上述各项中国会计准则报表与国际财务报告准则报表的差异均为暂时性差异。因此,本集团按上述差异及估计未来转回时将适用的所得税税率确认递延所得税资产和负债。

### §3 股本变动及股东情况

### 3.1 股份变动情况表

单位:股

	本次变	<b>E</b> 动前		本次	文变动增减(+,	-)		本次多	变动后
	数量	比例(%)	发行新股	送股	公积金转股	其他	小计	数量	比例(%)
一、有限售条件股份									
1、国家持股	588,859,239	9.51	-	_	_	_	_	588,859,239	8.02
2、国有法人持股	367,542,525	5.93	-	_	-	_	_	367,542,525	5.00
3、其他内资持股	2,680,007,872	43.26	345,000,000	_	_	_	345,000,000	3,025,007,872	41.19
其中:									
境内法人持股	2,680,007,872	43.26	345,000,000	_	_	_	345,000,000	3,025,007,872	41.19
境内自然人持股	_	-	_	-	_	ı	ı	_	_
4、外资持股	_	-	_	-	_	ı	ı	_	_
其中:									
境外法人持股	_	-	_	-	_	ı	ı	_	_
境外自然人持股	_	-	_	_	_	_	_	_	_
合计	3,636,409,636	58.70	345,000,000	_	-	_	345,000,000	3,981,409,636	54.21
二、无限售条件流通股份									
1、人民币普通股	_	-	805,000,000	_	-	_	805,000,000	805,000,000	10.96
2、境内上市的外资股	_	-	_	_	_	_	_	_	-
3、境外上市的外资股	2,558,643,698	41.30	_	_	_	_	_	2,558,643,698	34.83
4、其他	-	-	_	_	_	_	_	_	_
合计	2,558,643,698	41.30	805,000,000	_	_	_	805,000,000	3,363,643,698	45.79
三、股份总数	6,195,053,334	100.00	1,150,000,000	_	_	_	1,150,000,000	7,345,053,334	100.00

#### 3.2 股东数量和持股情况

单位:股

#### 报告期末股东总数

74,531(其中境内股东68,254户)

#### 前十名股东持股情况

股东名称	股东性质	持股比例	持股总数	年度内增减	持有有限售条件 股份数量	质押或冻结的 股份数量
		(%)				
汇丰保险控股有限公司	境外法人	8.43	618,886,334	_	-	_
香港上海汇丰银行有限公司	境外法人	8.36	613,929,279	_	-	_
深圳市投资控股有限公司	国家	7.40	543,181,445	_	543,181,445	_
深圳市新豪时投资发展有限公司	境内非国有法人	5.30	389,592,366		389,592,366	_
源信行投资有限公司	境内非国有法人	5.17	380,000,000	-	380,000,000	_
深圳市景傲实业发展有限公司	境内非国有法人	4.51	331,117,788		331,117,788	_
深圳市深业投资开发有限公司	国有法人	4.11	301,585,684		301,585,684	质押167,910,000
广州市恒德贸易发展有限公司	境内非国有法人	2.72	200,000,000	-	200,000,000	_
深圳市武新裕福实业有限公司	境内非国有法人	2.66	195,455,920		195,455,920	质押65,151,976
深圳市立业集团有限公司	境内非国有法人	2.40	176,000,000	_	176,000,000	质押167,000,000

#### 前十名无限售条件股东持股情况

股东名称	持有无限售条件股份数量	股份种类
汇丰保险控股有限公司	618,886,334	H股
香港上海汇丰银行有限公司	613,929,279	H股
中国工商银行-诺安股票证券投资基金	18,816,555	A股
中国工商银行-博时第三产业成长股票证券投资基金	14,003,401	A股
中国人寿保险股份有限公司一传统一普通保险产品— 005L — CT001沪	13,077,800	A股
中国工商银行-博时精选股票证券投资基金	11,642,545	A股
中国工商银行一汇添富成长焦点股票型证券投资基金	11,199,909	A股
中国人寿保险股份有限公司一分红一个人分红一 005L - FH002 沪	8,936,500	A股
中国人寿保险股份有限公司一分红─团体分红一 005L - FH001沪	8,936,500	A股
中国人寿保险(集团) 公司一传统一普通保险产品	8,936,500	A股

### 上述股东关联关系或一致行动关系的说明

本公司第一及第二大股东分别为汇丰控股有限公司的两家全资附属子公司—汇丰保险控股有限公司及香港上海汇丰银行有限公司,截至2007年6月30日,两家公司合计持有本公司H股股份1,232,815,613股。

深圳市新豪时投资发展有限公司、深圳市景傲实业发展有限公司之间因实际出资人存在重叠而形成关联。

除上述情况外,本公司未知上述其他股东之间是否存在关联关系。

- 3.3 控股股东及实际控制人变更情况

### §4 董事、监事和高级管理人员

- 4.1 董事、监事和高级管理人员持股变动
  - □ 适用 ☑ 不适用

#### §5 董事会报告

#### 5.1 主营业务分行业、产品情况表

### (1) 本集团合并业绩

以下为本集团合并经营业绩概要:

截至6月30日止6个月(人民币百万元)	2007年	2006年
营业收入合计	84,051	54,627
营业支出合计	(75,564)	(50,200)
营业利润	8,487	4,427
净利润	8,326	4,006

#### 下表载列本公司按业务分部细分的净利润:

截至6月30日止6个月(人民币百万元)	2007年	2006年
人寿保险	4,813	3,528
财产保险	322	163
银行业务	1,086	1
证券业务	676	174
其他业务	1,429	140
净利润	8,326	4,006

### 下表为本公司合并投资收益数据:

截至6月30日止6个月	2007年	2006年
(人民币百万元 <sup>,</sup> 比例除外)		
投资收益注	25,016	7,787
公允价值变动损益 <sup>注</sup>	607	1,867
总投资收益	25,623	9,654
总投资收益率 <sup>注</sup>	9.9%	5.8%

### (2) 本公司寿险业务经营业绩概要:

截至6月30日止6个月(人民币百万元)	2007年	2006年
保险业务收入	42,248	37,129
已赚保费	41,581	36,508
投资收益	25,618	8,060
公允价值变动损益	2,530	3,836
汇兑损失	(316)	(114)
其他收入	578	179
营业收入合计	69,991	48,469
退保金	(5,919)	(3,910)
赔付支出	(6,825)	(4,044)
减:摊回赔付支出	258	279
保险责任准备金增加净额	(43,854)	(29,721)
保单红利支出	(897)	(1,714)
营业税金及附加	(841)	(263)
手续费及佣金支出	(4,601)	(3,272)
业务及管理费	(2,900)	(2,217)
减:摊回分保费用	111	167
其他支出	(87)	(72)
营业支出合计	(65,555)	(44,767)
营业利润	4,436	3,702
营业外收支净额	3	(3)
利润总额	4,439	3,699
所得税	374	(171)
净利润	4,813	3,528

### (3) 本公司产险业务经营业绩概要:

截至6月30日止6个月(人民币百万元)	2007年	2006年
保险业务收入	11,637	8,871
已赚保费	7,599	4,972
投资收益	918	282
公允价值变动损益	10	24
汇兑损失	(11)	(8)
其他收入	38	25
营业收入合计	8,554	5,295
赔付支出	(4,966)	(3,770)
减:摊回赔付支出	909	853
保险责任准备金增加净额	(747)	(291)
分保费用	(7)	(1)
营业税金及附加	(661)	(486)
手续费支出	(1,117)	(674)
业务及管理费	(1,805)	(1,308)
减:摊回分保费用	564	755
其他支出	(78)	(32)
营业支出合计	(7,908)	(4,954)
营业利润	646	341
营业外收支净额	(4)	(2)
利润总额	642	339
所得税	(320)	(176)
净利润	322	163

### (4) 本公司银行业务的若干关键财务资料:

截至6月30日止6个月(人民币百万元)	2007年	2006年
净利息收入	1,488	11
营业及管理费用注	(900)	(9)
净利润	1,086	1

注 **营业及管理费用包括财务报表中的业务及管理费、营业税金及附加、其他支出、营业外支出及除** 贷款外之其他资产减值损失。

截至6月30日止6个月(人民币百万元)	2007年	2006年
利息收入		
客户贷款	1,348	7
存放央行款项	73	_
应收同业及其它金融机构款项	295	15
利息收入合计	1,716	22
利息支出		
客户存款	(641)	(2)
应付同业及其它金融机构款项	(157)	(9)
利息支出合计	(798)	(11)
存贷业务净利息收入	918	11
债券利息收入	570	_
净利息收入	1,488	11

#### (5) 本公司证券业务的若干关键财务资料:

截至6月30日止6个月(人民币百万元)	2007年	2006年
手续费及佣金净收入	975	218
总投资收益 <sup>注</sup>	491	168
净利润	676	174

注 总投资收益包括投资收益及公允价值变动损益。

5.2	主营业务分地区情况	ı
J.Z	工口业力 刀 地区旧川	,

□ 适用 ☑ 不适用

#### 5.3 主营业务及其结构发生重大变化的原因说明

### 5.4 主营业务盈利能力(毛利率)与上年相比发生重大变化的原因说明

□ 适用 ☑ 不适用

#### 5.5 利润构成与上年度相比发生重大变化的原因分析

☑ 适用 □ 不适用

受益于本公司于2006年12月15日收购的深圳市商业银行本期间的利润贡献,本公司银行业务利润占比由去年同期的0.02%大幅上升至截至2007年6月30日止6个月期间的13.0%。

#### 5.6 募集资金使用情况

5.6.1 募集资金运用

☑ 适用 □ 不适用

(1) H股募集资金使用情况

本公司2004年首次公开发行H股所得款项已全部用作一般企业用途及改善业务运营,所得款项构成本公司营运资金一部分,并按照相关行业监管机构有关适用法规进行使用。

本报告期内的重要股权投资事项如下:

增资平安养老险

经中国保监会于2007年3月9日批准,本公司向平安养老险增加2亿元注册资本。增资后,平安养老险的注册资本为人民币5亿元。

(2) A股募集资金使用情况

本公司2007年2月首次公开发行A股,募集资金净额达人民币382.22亿元。截至2007年6月30日止,本公司注册资本的变更尚处于监管机构审批过程中,A股募集资金全部存放于本公司在深圳平安银行开立的募集资金专户。

		5.6.2 变更项	
		□ 适用	☑ 不适用
	5.7	董事会下半	F的经营计划修改计划
		□适用	☑ 不适用
	5.8		下一报告期期末的累计净利润可能为亏损或者与上年同期相比发生 的警示及说明
		□适用	☑ 不适用
	5.9	公司董事会	付会计师事务所本报告期"非标准审计报告"的说明
		□适用	☑ 不适用
	5.10	公司董事会 情况的说明	对会计师事务所上年度"非标准审计报告"涉及事项的变化及处理
		□ 适用	☑ 不适用
§6	重要	事项	
	6.1	收购、出售	资产及资产重组
		6.1.1 收购资	达
		☑ 适用	□ 不适用
		元的认 购总价	6月8日,平安寿险与民生银行签试认购协议》,以每股人民币7.63 购价格认购民生银行非公开发行股票7.14亿股,锁定期12个月,认 款为人民币54.48亿元。该认购是本集团日常经营过程中的投资决 到于本集团拓宽投资渠道及扩大保险资金运用回报。
		6.1.2 出售资	<del>).</del>
		□ 适用	☑ 不适用

告期组	至重组报告书 经营成果与财	务状况的影		刊登后,该写	事项的进展/	情况及对报
□ 适	用 ☑ 不过	<b>适用</b>				
6.2 担保事项						
☑ 适用	□ 不适用					
					単位:人	民币百万元
3	公司对外担保	除情况(不包	括对控股子	<sup>2</sup> 公司的担例	呆)	
担保对象	发生日期	担保金额	担保类型	担保期限	是否履行完毕	是否为 关联方担保
报告期内担保发生额合计	_	_	_	_	_	_
报告期末担保余额合计	_	_	_		_	_
	公司	]对控股子:	公司的担保	情况		
报告期内对控股子公司担报告期末对控股子公司担						1,587
	公司担保总	额情况(包括	舌对控股子	公司的担保	)	
担保总额						1,587
担保总额占公司净资产的比其中:	比例 (%)					1.7

担保总额	1,587
担保总额占公司净资产的比例(%)	1.7
其中:	
为股东、实际控制人及其关联方提供担保的金额	_
直接或间接为资产负债率超过70%的被担保对象提供的债务担保金额	_
担保总额超过净资产50%部分的金额	_
上述三项担保金额合计	_

### 6.3 重大关联交易

6.3.1 非经营性关联债权债务往来

### 6.4 重大诉讼仲裁事项

#### 6.5 其它重大事项及其影响和解决方案的分析说明

#### 6.5.1 公司持有其他上市公司发行的证券投资情况

☑ 适用 □ 不适用

报告期末,本公司及下属子公司合计持有上市公司的证券投资情况如下(前十大证券投资按初始投资成本排序):

			持股数量	初始投资成本	占该公司股权	
序号	股票代码	简称	(百万股)	(百万元)	比例 <sup>注</sup>	会计核算科目
1	600016	民生银行	721	5,474	5.21%	可供出售金融资产
			33	143		交易性金融资产
2	600000	浦发银行	197	2,228	4.92%	可供出售金融资产
			17	206		交易性金融资产
3	HK3988	中国银行	453	1,315	0.21%	可供出售金融资产
	601988		91	280		可供出售金融资产
4	HK2628	中国人寿	4	96	0.25%	可供出售金融资产
	601628		51	966		可供出售金融资产
			14	444		交易性金融资产
5	HK1398	工商银行	30	121	0.37%	可供出售金融资产
	601398		353	1,100		可供出售金融资产
			3	10		交易性金融资产
6	601006	大秦铁路	154	878	1.24%	可供出售金融资产
			7	83		交易性金融资产
7	HK3328	交通银行	9	21	0.29%	可供出售金融资产
	601328		100	573		可供出售金融资产
			33	259		交易性金融资产
8	000002	万科A	110	631	1.87%	可供出售金融资产
			13	176		交易性金融资产
9	601919	中国远洋	51	436	0.75%	可供出售金融资产
			15	129		交易性金融资产
10	600900	长江电力	56	429	0.61%	可供出售金融资产
			2	12		交易性金融资产
	其他证券投资		_	11,942		_
	合计		_	27,952	_	_

#### 注 占该公司股权比例按照持有该公司股份的合计数计算

### 6.5.2公司持有非上市金融企业股权情况

☑ 适用 □ 不适用

报告期末,本公司下属子公司平安信托持有非上市金融企业股权情况如下:

持有对象名称	初始投资成本 (百万元)	持股数量 (百万股)	占该公司股权比例	期末账面净值 (百万元)
兴业证券股份有限公司	9	7	0.77%	4

#### §7 财务报告

#### 7.1 审计意见

财务报告	□ 未经审计	☑ 审计
审计报告	☑ 标准审计报告	□ 非标准审计报告
	审计报告正文	

安永华明(2007)审字第60468101-B31号

中国平安保险(集团)股份有限公司全体股东:

我们审计了后附的中国平安保险(集团) 股份有限公司(以下简称"贵公司") 及其子公司(以下统称"贵集团") 财务报表,包括2007年6月30日的合并及母公司的资产负债表,截至2007年6月30日止6个月会计期间的合并及母公司的利润表、股东权益变动表和现金流量表以及财务报表附注。

#### 一、管理层对财务报表的责任

按照企业会计准则的规定编制财务报表是 贵公司管理层的责任。这种责任包括: (1)设计、实施和维护与财务报表编制相关的内部控制,以使财务报表不存在由于舞弊或错误而导致的重大错报;(2)选择和运用恰当的会计政策;(3)作出合理的会计估计。

#### 二、注册会计师的责任

我们的责任是在实施审计工作的基础上对财务报表发表审计意见。我们按照中国注册会计师审计准则的规定执行了审计工作。中国注册会计师审计准则要求我们遵守职业道德规范,计划和实施审计工作以对财务报表是否不存在重大错报获取合理保证。

审计工作涉及实施审计程序,以获取有关财务报表金额和披露的审计证据。选择的审计程序取决于注册会计师的判断,包括对由于舞弊或错误导致的财务报表重大错报风险的评估。在进行风险评估时,我们考虑与财务报表编制相关的内部控制,以设计恰当的审计程序,但目的并非对内部控制的有效性发表意见。审计工作还包括评价管理层选用会计政策的恰当性和作出会计估计的合理性,以及评价财务报表的总体列报。

我们相信,我们获取的审计证据是充分的、适当的,为发表审计意见提供了基础。

#### 三、审计意见

我们认为,上述财务报表已经按照企业会计准则的规定编制,在所有重大方面公允地反映了 贵集团和 贵公司2007年6月30日的财务状况以及截至2007年6月30日止6个月会计期间的经营成果和现金流量。

安永华明会计师事务所

中国注册会计师 张小东

中国注册会计师 黄悦栋

中国 北京

2007年8月16日

- 7.2 合并及母公司的资产负债表、利润表、现金流量表及**股东权益变动表(详见附**件)
- 7.3 报表附注
  - 7.3.1 首次执行企业会计准则

根据财政部的《关于印发〈企业会计准则第1号一存货〉等38项具体准则的通知》(财会〔2006〕3号),本公司自2007年1月1日起执行《企业会计准则》,不再执行原有企业会计准则和《金融企业会计制度》。本财务报表按照《企业会计准则第38号一首次执行企业会计准则》以及财政部会计准则委员会《企业会计准则实施问题专家工作组意见》)等规定,对会计政策变更所涉及的交易和事项进行了追溯调整。

### 首次执行企业会计准则主要影响如下:

		(经审计) 2007年 <b>1月1日</b>						
	资本公积							
追溯调整前余额	15,163	6,126	8,667	1,251	31,207			
调整:								
长期股权投资差额	_	6	52	1	58			
金融资产	13,352	369	3,047	169	16,937			
衍生金融工具	_	(4)	2	_	(2)			
寿险责任准备金	(3,825)	(186)	(1,659)	(57)	(5,727)			
未决赔款准备金	_	(240)	(1,147)	(14)	(1,401)			
土地使用权	_	(8)	(47)	(1)	(56)			
递延所得税	(1,429)	57	252	(11)	(1,131)			
其他	(15)	_	15	29	29			
追溯调整后余额	23,246	6,120	9,182	1,366	39,914			

			(经审计)					
		2006年1月1日(重述)						
	资本公积	盈余公积	未分配利润	少数股东权益	合计			
追溯调整前余额	15,163	5,526	5,350	525	26,564			
调整:								
长期股权投资差额	_	_	(3)	_	(3)			
金融资产	1,074	54	308	15	1,451			
衍生金融工具	_	(8)	(46)	(1)	(55)			
寿险责任准备金	(318)	_		(3)	(321)			
未决赔款准备金	_	(231)	(1,307)	(16)	(1,554)			
土地使用权	_	(6)	(37)	_	(43)			
递延所得税	(113)	62	351	3	303			
其他	(17)	2	13	_	(2)			
追溯调整后余额	15,789	5,399	4,629	523	26,340			

# 首次执行企业会计准则对截至2006年6月30日止6个月期间扣除少数股东损益后净利润的影响如下:

	( 1. / > -> \
	(未经审计)
	截至2006年6月30日
	6个月期间(重述)
追溯调整前金额	2,670
调整:	
长期股权投资差额	20
金融资产	1,730
未决赔款准备金	(337)
土地使用权	(7)
递延所得税	(119)
其他及少数股东损益	(12)
追溯调整后金额	3,945

#### 7.3.2 主要会计估计变更

- (1) 本集团在符合保监发[1999] 90号文件关于所提取责任准备金不得低于法定责任准备金,以及评估利息率不得高于定价利率或7.5%的精算规定的基础上,对定价利息率高于或等于7.5%的高利率险种采用更稳健的评估利息率。于截至2007年6月30日止6个月期间(以下简称"本期间"),本集团将高利率险种的评估利息率从6.5%-7.5%降至6%-6.5%。本项会计估计变更对本集团本期间税前利润的影响为减少税前利润约人民币6,260百万元。
- (2) 于2007年3月16日闭幕的第十届全国人民代表大会第五次会议通过了《中华人民共和国企业所得税法》(以下简称"新企业所得税法"),并将于2008年1月1日起施行。根据新企业所得税法,内资企业所得税税率将自2008年1月1日起从33%降为25%。另外,对目前享受较低优惠税率(如15%)的企业而言,这些优惠税率将在新企业所得税法施行后5年内逐步过渡到新企业所得税法规定的税率。根据《企业会计准则第18号—所得税》,递延所得税资产和递延所得税负债应当根据税法规定,按照预期收回该资产或清偿该负债期间的适用税率计量。根据管理层现时对可以可靠计量数据的最佳估计,企业所得税率的改变对本集团本期间的经营成果和财务状况造成下列影响:

	截至
	2007年
	6月30日
(人民币百万元)	止6个月期间
减少本期间递延所得税费用	382
减少资本公积(可供出售金融资产公允价值变动)	1,567
增加递延所得税资产	237
增加递延所得税负债	1,422

于本财务报表批准日,由于新企业所得税法的具体实施细则和管理办法尚未公布。这些具体要求可能将涉及应税收入的计算,可抵扣项目的确定,税收优惠及相关过渡条款。本集团将于这些具体要求公布时,进一步评估新企业所得税法对本集团未来期间经营成果和财务状况的影响。

董事长兼首席执行官 马明哲 中国平安保险(集团) 股份有限公司董事会 2007年8月16日

### §8 附件

### 合并资产负债表 2007年6月30日 人民币百万元

	(经审计)	(经审计)
	2007年6月30日	2006年12月31日
资产		
货币资金	83,789	42,585
结算备付金	1,591	875
贵金属	1	111
拆出资金	1,101	1,727
交易性金融资产	73,436	44,003
衍生金融资产	16	21
买入返售金融资产	12,854	7,251
应收利息	4,716	3,249
	5,307	3,073
	2,205	795
	3,048	2,437
	2,058	1,724
应收分保寿险责任准备金	7	
应收分保长期健康险责任准备金	7	
保户质押贷款	1,799	1,381
发放贷款及垫款	58,427	49,152
存出保证金	1,139	334
定期存款	50,503	65,416
可供出售金融资产	132,443	95,200
持有至到期投资	130,193	129,250
长期股权投资	211	415
商誉	475	409
<b></b>	1,520	1,520
投资性房地产	3,789	1,660
固定资产	6,839	4,552
无形资产	922	940
递延所得税资产	592	888
其他资产	4,155	4,320
资产总计	583,143	463,288

	(经审计)	(经审计)
	2007年6月30日	2006年12月31日
负债及股东权益		
负债		
短期借款	557	527
同业及其他金融机构存放款项	5,318	3,465
存入保证金	5,865	5,485
拆入资金	1,871	992
衍生金融负债	356	178
卖出回购金融资产款	22,883	14,573
吸收存款	62,219	66,725
代理买卖证券款	9,846	3,750
预收保费	666	1,352
应付手续费及佣金	1,427	894
应付分保账款	2,786	746
应付职工薪酬	3,381	2,133
应交税费	1,509	1,166
应付利息	355	287
应付赔付款	4,274	3,981
应付保单红利	4,771	4,107
保户储金及投资款	4,945	4,049
未到期责任准备金	15,653	12,937
未决赔款准备金	7,436	6,480
寿险责任准备金	289,351	248,574
长期健康险责任准备金	34,399	30,694
长期借款	1,636	155
递延所得税负债	3,555	1,441
其他负债	3,173	1,971
负债合计	488,232	416,662
所有者权益		
股本	7,345	6,195
资本公积	63,833	23,246
盈余公积	6,928	6,120
一般风险准备	517	517
未分配利润	14,821	9,182
外币报表折算差额	(48)	
归属于母公司所有者权益合计	93,396	45,260
少数股东权益	1,515	1,366
所有者权益合计	94,911	46,626
负债和所有者权益总计	583,143	463,288

财务报表由以下人士签署:

马明哲张子欣麦伟林法定代表人主管会计工作负责人会计机构负责人20

### 合并利润表 截至2007年6月30日止6个月期间 人民币百万元

	(经审计)	(未经审计)
	截至2007年6月	截至2006年6月
	30日止6个月期间	30日止6个月期间
一、营业收入		
保险业务收入	53,885	46,000
其中:分保费收入	47	7
减:分出保费	(2,600)	(2,466)
提取未到期责任准备金	(2,105)	(2,054)
□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□□	49,180	41,480
银行业务利息收入	1,716	22
银行业务利息支出	(689)	(1)
银行业务利息净收入	1,027	21
手续费及佣金收入	1,357	218
手续费及佣金支出	(213)	(30)
手续费及佣金净收入	1,144	188
投资收益	29,124	8,802
公允价值变动收益	3,094	4,001
汇兑损失	(335)	(130)
其他业务收入	817	265
营业收入合计	84,051	54,627

		(经审计)	(未经审计)
		截至2007年6月	截至2006年6月
		30日止6个月期间	30日止6个月期间
=,	营业支出		
	退保金	(5,919)	(3,910)
	赔付支出	(11,791)	(7,814)
	减:摊回赔付支出	1,167	1,132
	提取保险责任准备金	(44,949)	(30,021)
	减:摊回保险责任准备金	348	9
	保单红利支出	(897)	(1,714)
	分保费用	(7)	(1)
	营业税金及附加	(1,742)	(774)
	保险业务手续费及佣金支出	(5,666)	(3,932)
	业务及管理费	(6,571)	(3,986)
	减: 摊回分保费用	675	922
	其他业务成本	(195)	(66)
	资产减值损失	(17)	(45)
	营业支出合计	(75,564)	(50,200)
三、	营业利润	8,487	4,427
	加:营业外收入	435	16
	减:营业外支出	(50)	(17)
四、	利润总额	8,872	4,426
	减:所得税费用	(546)	(420)
五、	净利润	8,326	4,006
	归属于母公司所有者的净利润	8,063	3,945
	少数股东损益	263	61
		8,326	4,006
		人民币	人民币
六、	每股收益		
	基本和稀释每股收益	1.16	0.64

### 合并现金流量表 截至2007年6月30日止6个月期间 人民币百万元

	(经审计)	(未经审计)
	截至2007年6月	截至2006年6月
	30日止6个月期间	30日止6个月期间
一、经营活动产生的现金流量		
收到原保险合同保费取得的现金	50,918	41,567
再保业务产生的现金净额	(88)	32
保户储金及投资款净增加额	896	342
客户存款和同业存放款项净		
增加/(减少)额	(2,653)	92
向其他金融机构拆入资金净增加额	491	681
收取利息、手续费及佣金的现金	3,073	238
拆入资金净增加额	879	_
收到的其他与经营活动有关的现金	7,993	1,370
经营活动现金流入小计	61,509	44,322
支付原保险合同赔付款项的现金	(11,366)	(7,535)
支付保单红利的现金	(232)	(100)
客户贷款及垫款净增加额	(9,196)	_
存放中央银行和同业款项净增加额	(1,577)	(5)
支付利息、手续费及佣金的现金	(6,035)	(3,746)
支付给职工以及为职工支付的现金	(2,115)	(1,849)
支付的各项税费	(2,065)	(705)
支付的其他与经营活动有关的现金	(8,921)	(5,374)
经营活动现金流出小计	(41,507)	(19,314)
经营活动产生的现金流量净额	20,002	25,008

		(经审计)	(未经审计)
		截至2007年6月	截至2006年6月
		30日止6个月期间	30日止6个月期间
=,	投资活动产生的现金流量		
	收回投资所收到的现金	116,021	56,536
	取得投资收益收到的现金	12,117	5,160
	处置固定资产、无形资产和其他长期资产		
	收回的现金净额	92	9
	投资活动现金流入小计	128,230	61,705
	购建固定资产、无形资产和其他长期资产		
	支付的现金	(2,043)	(527)
	投资支付的现金	(116,953)	(73,892)
	质押贷款净增加额	(418)	(212)
	购买子公司支付的现金净额	(382)	_
	购买子公司部分股权支付的现金净额	(229)	_
	投资活动现金流出小计	(120,025)	(74,631)
	投资活动产生的现金流量净额	8,205	(12,926)
三、	筹资活动产生的现金流量		
	吸收投资收到的现金	38,222	_
	取得借款收到的现金	192	2
	收到的其他与筹资活动有关的现金	8,310	_
	筹资活动现金流入小计	46,724	2
	分配股利及偿付利息支付的现金	(2,080)	(1,325)
	其中:子公司支付给少数股东的股利	(34)	(50)
	支付的其他与筹资活动有关的现金	_	(6,460)
	筹资活动现金流出小计	(2,080)	(7,785)
	筹资活动产生的现金流量净额	44,644	(7,783)
四、	汇率变动对现金及现金等价物的影响	(74)	(18)
五、	现金及现金等价物净增加额	72,777	4,281
	加:年初现金及现金等价物余额	47,327	25,488
六、	期末现金及现金等价物余额	120,104	29,769

### 合并股东权益变动表 截至2007年6月30日止6个月期间 人民币百万元

		截至2007 <b>年6月30日止6个月期间</b>						
		归属于母公司所有者权益						
				一般	未分配	外币	少数	股东
项目	股本	资本公积	盈余公积	风险准备	利润	折算差额	股东权益	权益合计
	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)
一、 上年年末余额	6,195	15,163	6,126	517	8,667	_	1,251	37,919
加:会计政策变更		8,083	(6)	_	515	_	115	8,707
二、 本期期初余额	6,195	23,246	6,120	517	9,182	_	1,366	46,626
三、 本期增减变动金额								
(一) 净利润	_	-	_	_	8,063	_	263	8,326
(二) 直接计入所有者权	益的利得和							
损失								
1. 可供出售金融资	产公允价值							
变动净额								
(1) 计入所有者	权益的金额 -	15,367	_	_	_	_	154	15,521
(2) 转入当期损	益的金额 -	(8,727)	_	_	_	_	(88)	(8,815)
2. 与计入所有者权	Z 益项目相关							
的所得税的影响	- I	(2,443)	_	_	_	_	(25)	(2,468)
3. 其他	_	(682)	_	_	_	(48)	(121)	(851)
上述 (一) 和 (二	二) 小计 —	3,515	_	_	8,063	(48)	183	11,713
(三) 所有者投入资本	1,150	37,072	_	_	_	_	_	38,222
(四) 利润分配								
1. 提取盈余公积	_	_	808	_	(808)	_	_	
2. 对股东的分配	_	_	_	_	(1,616)	_	(34)	(1,650)
四、期末余额	7,345	63,833	6,928	517	14,821	(48)	1,515	94,911

					P云2000年7月2	<b>△□ J.∠ △ □ 押</b> ii		,	
						0日止6个月期间	비		
			1	归属于母公司		+ // <del>==</del>	41-	1. 181	nn 👉
					一般	未分配	外币	少数	股东
项目		股本	资本公积	盈余公积	风险准备	利润	折算差额	股东权益	权益合计
		(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)
-,	上年年末余额	6,195	15,163	5,526	430	5,350	_	525	33,189
	加:会计政策变更	_	626	(127)	_	(721)	_	(2)	(224)
Ξ,	本期期初余额	6,195	15,789	5,399	430	4,629	_	523	32,965
Ξ、	本期增减变动金额								
	(一) 净利润	_	_	_		3,945	_	61	4,006
	(二) 直接计入所有者权益的利得和损失								
	1. 可供出售金融资产公允价值变								
	动净额								
	(1) 计入所有者权益的金额	_	4,124	-	-	-	_	37	4,161
	(2) 转入当期损益的金额	_	(1,204)	-	_	_	_	(12)	(1,216)
	2. 与计入所有者权益项目								
	相关的所得税的影响	_	(438)	_	_	_	_	(4)	(442)
	3. 其他	_	(908)	-	-	-	_	(9)	(917)
	上述 (一) 和 (二) 小计	_	1,574	_	_	3,945	_	73	5,592
	(三) 利润分配								
	对股东的分配	=	=	-	=	(1,239)	=	(50)	(1,289)
四、	期末余额	6,195	17,363	5,399	430	7,335	_	546	37,268

### 母公司资产负债表 2007年6月30日 人民币百万元

	(经审计)	(经审计)
	2007年6月30日	2006年12月31日
资产		
货币资金	44,458	3,139
交易性金融资产	5,318	5,458
应收利息	92	29
定期存款	448	776
可供出售金融资产	5,455	4,227
长期股权投资	17,568	17,368
固定资产	63	69
无形资产	10	18
其他资产	328	422
资产总计	73,740	31,506
负债及股东权益		
负债		
拆入资金	1,751	820
应付职工薪酬	890	586
应交税费	179	75
递延所得税负债	170	93
其他负债	132	146
负债合计	3,122	1,720
所有者权益		
股本	7,345	6,195
资本公积	52,425	15,731
盈余公积	5,429	4,969
一般风险准备	395	395
未分配利润	5,024	2,496
所有者权益合计	70,618	29,786
负债和所有者权益总计	73,740	31,506

### 母公司利润表 截至2007年6月30日止6个月期间 人民币百万元

		(经审计)	(未经审计)
		截至2007年6月	截至2006年6月
		30日止6个月期间	30日止6个月期间
- \	营业收入		
	投资收益	4,878	5,213
	公允价值变动收益	359	69
	汇兑损失	(25)	(5)
	其他业务收入	130	30
	营业收入合计	5,342	5,307
=,	营业支出		
	营业税金及附加	(54)	(3)
	业务及管理费	(504)	(265)
	营业支出合计	(558)	(268)
三、	营业利润	4,784	5,039
	减:营业外支出	(1)	_
四、	利润总额	4,783	5,039
	减:所得税费用	(179)	(38)
五、	净利润	4,604	5,001

### 母公司现金流量表 截至2007年6月30日止6个月期间 人民币百万元

	(经审计)	(未经审计)
	截至2007年6月	截至2006年6月
	30日止6个月期间	30日止6个月期间
一、 经营活动产生的现金流量		
收到的其他与经营活动有关的现金	129	5
经营活动现金流入小计	129	5
支付给职工以及为职工支付的现金	(89)	(107)
支付的各项税费	(90)	(5)
支付的其他与经营活动有关的现金	(185)	(53)
经营活动现金流出小计	(364)	(165)
经营活动产生的现金流量净额	(235)	(160)
二、投资活动产生的现金流量		
收回投资所收到的现金	7,443	4,737
取得投资收益收到的现金	3,897	5,087
处置固定资产和无形资产收回的现金净额	14	
投资活动现金流入小计	11,354	9,824
购建固定资产支付的现金	(11)	(21)
投资支付的现金	(6,359)	(10,798)
投资活动现金流出小计	(6,370)	(10,819)
投资活动产生的现金流量净额	4,984	(995)
三、筹资活动产生的现金流量		
吸收投资收到的现金	38,222	_
取得借款收到的现金	931	1,247
筹资活动现金流入小计	39,153	1,247
分配股利、利润或偿付利息支付的现金	(1,571)	(1,243)
支付的其他与筹资活动有关的现金	_	(1,119)
筹资活动现金流出小计	(1,571)	(2,362)
筹资活动产生的现金流量净额	37,582	(1,115)
四、汇率变动对现金及现金等价物的影响	(16)	(5)
五、 现金及现金等价物净增加额	42,315	(2,275)
加:期初现金及现金等价物余额	3,448	2,637
六、期末现金及现金等价物余额	45,763	362

### 母公司股东权益变动表 截至2007年6月30日止6个月期间 人民币百万元

	截至2007年6月30日止6个月期间					
				一般	未分配	股东
项目	股本	资本公积	盈余公积	风险准备	利润	权益合计
	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)	(经审计)
一、 上年年末余额	6,195	15,163	6,126	517	8,678	36,679
加:会计政策变更	_	568	(1,157)	(122)	(6,182)	(6,893)
二、 本期期初余额	6,195	15,731	4,969	395	2,496	29,786
三、 本期增减变动金额						
(一) 净利润	_	_	_	_	4,604	4,604
(二) 直接计入所有者权益的利得和损失						
1. 可供出售金融资产公允价值变动						
净额						
(1) 计入所有者权益的金额	_	(379)	_	_	_	(379)
(2) 转入当期损益的金额	_	(125)	_	_	_	(125)
2. 与计入所有者权益项目相关的所						
得税的影响	_	126	_	_	_	126
上述 (一) 和 (二) 小计	_	(378)	_	_	4,604	4,226
(三) 所有者投入资本	1,150	37,072	_	_	_	38,222
(四) 利润分配						
1. 提取盈余公积	_	_	460	_	(460)	_
2. 对股东的分配	_	_	_	_	(1,616)	(1,616)
四、 期末余额	7,345	52,425	5,429	395	5,024	70,618

	截至2006年6月30日止6个月期间					
				一般	未分配	股东权益
项目	股本	资本公积	盈余公积	风险准备	利润	合计
	(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)	(未经审计)
一、 上年年末余额	6,195	15,163	5,526	430	5,350	32,664
加:会计政策变更	_	7	(1,112)	(35)	(7,002)	(8,142)
二、本期期初余额	6,195	15,170	4,414	395	(1,652)	24,522
三、 本期增减变动金额						
(一) 净利润	_	_	_	_	5,001	5,001
(二) 直接计入所有者权益的利得和损失						
1. 可供出售金融资产公允价值变动						
净额						
(1) 计入所有者权益的金额	_	301	ı	_	_	301
(2) 转入当期损益的金额	_	(17)	_	_	_	(17)
2. 与计入所有者权益项目相关						
的所得税的影响	_	(43)	_	_	_	(43)
上述 (一) 和 (二) 小计	_	241	_	_	5,001	5,242
(三) 利润分配						
对股东的分配	_	_	_	_	(1,239)	(1,239)
四、 期末余额	6,195	15,411	4,414	395	2,110	28,525



# 中国平安保险(集团)股份有限公司

PING AN INSURANCE (GROUP) COMPANY OF CHINA, LTD.

### **SUMMARY OF THE INTERIM REPORT 2007**

(Stock Code: 601318)

#### §1 IMPORTANT NOTES

- 1.1 The Board of Directors, the Supervisory Committee and the directors, supervisors and senior management of the Company undertake that there are no misrepresentation, misleading statement, or material omission contained in the Report and accept joint and several responsibility for the authenticity, accuracy and completeness of the contents of the Report.
- 1.2 This summary of interim report is extracted from the Interim Report, the full text of which has been made available simultaneously at http://www.sse.com.cn. Investors should read the full text of the Interim Report for details.
- 1.3 The Interim Report 2007 and its summary have been considered and passed at the fourteenth meeting of the seventh Board of Directors of the Company on August 16, 2007. The Board meeting should be attended by 19 directors. 15 directors attended in person and 4 directors attended by proxy. (Mr. HU Aimin and Mr. CHEN Hongbo appointed Mr. MA Mingzhe, as their proxies to attend the meeting and vote, Mr. WONG Tung Shun Peter appointed Mr. NG Sing Yip as his proxy to attend the meeting and vote, and Mr. FAN Gang appointed Ms. LIN Lijun, as his proxy to attend the meeting and vote).
- 1.4 Ernst & Young Hua Ming has audited the interim financial statements of the Company and has issued a standard unqualified auditor's opinion.
- 1.5 Mr. MA Ming Zhe, Chairman and Chief Executive Officer, Mr. CHEUNG Chi Yan Louis, President and Chief Financial Officer, and Mr. MAK, Wai Lam William, Deputy Chief Financial Officer, confirm the authenticity and completeness of the financial statements in the Interim Report.

#### §2 BASIC INFORMATION OF THE LISTED COMPANY

### 2.1 Company Profile

Stock abbreviation (A Shares)	中国平安 (Ping An of China)				
Stock code (A Share)	601318				
Stock Exchange of listing (A Shares)	Shanghai Stock Exchang	ge			
Stock abbreviation (H Shares)	中国平安 (Ping An of C	China)			
Stock code (H Share)	2318				
Stock Exchange of listing (H Shares)	The Stock Exchange of Hong Kong Limited				
	Secretary of the Board of Directors	Securities Affairs Representative			
Name	Sun Jianyi	Zhou Qiang			
Correspondence address	Ping An Building, Ba Gua No. 3 Road, Shenzhen, PRC	Ping An Building, Ba Gua No. 3 Road, Shenzhen, PRC			
Telephone	4008866338	4008866338			
Fax	0755-82431029	0755-82431029			
E-mail	ir@pingan.com.cn; pr@pingan.com.cn	ir@pingan.com.cn; pr@pingan.com.cn			

#### 2.2 Major Financial Data and Indicators

#### 2.2.1 Major accounting data and financial indicators

J	As at une 30, 2007	As a December	at 31, 2006	Increase/ (decrease) (%)	
		After adjustment <sup>(2)</sup>	Before adjustment		
Total assets (RMB million) Shareholders' equity <sup>(1)</sup>	583,143	463,288	441,791	25.9	
(RMB million) Net assets per share <sup>(1)</sup>	93,396	45,260	36,668	106.4	
(RMB)	12.72	7.31	5.92	74.0	
For the six months ended June 30		2007	2006	Increase/ (decrease) (%)	
Operating profit (RMB million) Profit before tax (RMB million) Net profit (RMB million) Net profit after deducting non-reitems (RMB million) Basic earnings per share (RMB) Diluted earnings per share (RMB) Fully diluted return on net asset	ecurring B)	8,487 8,872 8,063 7,771 1.16 1.16 8.6	4,427 4,426 3,945 3,946 0.64 0.64 10.7	100.5 104.4 96.9 81.3 81.3	
Net cash flows from operating a (RMB million)  Net cash flows from operating a per share (RMB)		20,002	25,008 4.04	(20.0)	

<sup>(1)</sup> Based on the amount attributable to shareholders of the parent company.

<sup>(2)</sup> Disclosed in accordance with the "Question and Answer No. 7 Regarding the Rules on Information Disclosure for Companies that Publicly Offer Securities – Compilation and Disclosure of Comparative Financial and Accounting Information During the Transition Period between the New and Old Accounting Standards" (Zheng Jian Kuai Ji Zi [2007] No.10) promulgated by the CSRC.

<sup>(3)</sup> The decrease in fully diluted return on net assets is primarily due to the significant increase of the net assets of the Company resulting from the public issue of A shares by the Company in the first half of 2007.

#### 2.2.2 Non-recurring items

✓ Applicable □ Not Applicable

Non-recurring items (in RMB million)	For the six months ended June 30, 2007
Gains on disposal of non-current assets	286
Other non-operating net gains excluding the above items	99
Income tax effect	(58)
Attributable to minority shareholders	(35)
Total	292

#### 2.2.3 Reconciliation of GAAP difference between PRC Accounting Standards and IFRS

✓ Applicable □ Not Applicable

		Net profit attr sharehold the parent of	lers of	Equity attributable to shareholders of the parent company		
		For the	For the			
		six months	six months			
		ended	ended	As at	As at	
		June 30,	June 30,	June 30,	December 31,	
(in RMB million)	Notes	2007	2006	2007	2006	
Financial statements prepared in accordance with PRC						
<b>Accounting Standards</b>		8,063	3,945	93,396	45,260	
Unearned premium reserves	(i)	(86)	(102)	_	86	
Policyholders' reserves	(ii)	(2,106)	(2,249)	(32,380)	(30,023)	
Deferred policy		. , , ,			,	
acquisition costs	(iii)	4,136	2,611	36,069	31,866	
Deferred tax	(iv)	(301)	(136)	(966)	(687)	
Minority interests and others		(16)	30	(86)	(127)	
Financial statements prepared		, ,		· · ·	, ,	
in accordance with IFRS		9,690	4,099	96,033	46,375	

#### Notes:

- (i) Under PRC Accounting Standards, unearned premium reserves of life insurance businesses should be no less than 50% of the net premium for the current period. Under IFRS, unearned premium reserves are provided using actuarial valuation results (1/365 method).
- (ii) Under PRC Accounting Standards, policyholders' reserves are provided in accordance with related actuarial regulations released by CIRC. Under IFRS, policyholders' reserves are provided in accordance with IFRS 4 Insurance Contracts and by reference to US GAAP.

- (iii) Under PRC Accounting Standards, handling costs and commission expenses of acquiring new policies are recognized in the income statement when incurred. Under IFRS, handling costs and commission expenses of acquiring new policies are deferred and amortized by category in proportion to expected premiums over the life of the insurance contracts or the present value of estimated gross profits expected to be realized over the life of the insurance contracts, in accordance with IFRS 4 Insurance Contracts and by reference to US GAAP.
- (iv) The above differences between PRC Accounting Standards and IFRS are temporary differences in accordance with IAS 12 Income Taxes. The Group recognizes deferred tax assets on the basis of the above differences and the tax rates expected to apply to taxable income in the years in which those temporary differences are expected to be recovered or settled.

#### §3 CHANGES IN SHARE CAPITAL AND PARTICULARS OF SHAREHOLDERS

#### 3.1 Statement of Changes in Share Capital

Unit: Share

	Before	Before Change		Increase and Decrease of the Change			After Change		
					Shares				
					Converted				
			Issue of	Bonus	From				
	Number	Percentage (%)	New Shares	Shares	Reserves	Others	Sub-total	Number	Percentage (%)
1. Shares subject to Selling Restrictions									
1. Shares held by the State	588,859,239	9.51	_	-	-	-	-	588,859,239	8.02
2. Shares held by state-owned legal entity	367,542,525	5.93	-	-	-	-	-	367,542,525	5.00
3. Shares held by other domestic investments	2,680,007,872	43.26	345,000,000	-	-	-	345,000,000	3,025,007,872	41.19
Of which:									
Shares held by domestic legal entities	2,680,007,872	43.26	345,000,000	-	-	-	345,000,000	3,025,007,872	41.19
Shares held by domestic natural persons	-	-	-	-	-	-	-	-	-
4. Shares held by foreign investments	-	-	_	-	-	-	-	-	-
Of which:									
Shares held by overseas legal entities	-	-	-	-	-	-	-	-	-
Shares held by overseas natural persons	-	-	-	-	-	-	-	-	-
Total	3,636,409,636	58.70	345,000,000	-	-	-	345,000,000	3,981,409,636	54.21
2. Shares without Selling Restrictions									
1. Renminbi ordinary shares	-	-	805,000,000	-	-	-	805,000,000	805,000,000	10.96
2. Domestic listed foreign invested shares	-	_	-	-	-	1	-	-	-
3. Overseas listed foreign invested shares	2,558,643,698	41.30	-	-	-	-	-	2,558,643,698	34.83
4. Others	-	-	-	-	-	-	-	-	
Total	2,558,643,698	41.30	805,000,000	-	-	-	805,000,000	3,363,643,698	45.79
3. Total number of shares	6,195,053,334	100.00	1,150,000,000	-	-	-	1,150,000,000	7,345,053,334	100.00

#### 3.2 The number of shareholders and their shareholdings

Unit: share

## The number of shareholders at the end of the reporting period

74,531 (including 68,254 domestic shareholders)

#### The shareholdings of the 10 largest shareholders

				Increase or		
			The aggregated	decrease	The number	The number
	Nature of		number of	during	of restricted	of pledged
Name of shareholders	shareholders	Shareholdings	shares held	the year	shares held	or blocked shares
		(%)				
HSBC Insurance Holdings Limited	Overseas legal entity	8.43	618,886,334	-	-	-
The Hongkong and Shanghai Banking	Overseas legal entity	8.36	613,929,279	-	_	-
Corporation Limited						
Shenzhen Investment Holdings Co., Ltd.	State	7.40	543,181,445	-	543,181,445	-
Shenzhen New Horse Investment	Domestic non-state-	5.30	389,592,366	-	389,592,366	-
Development Co., Ltd	owned legal entity					
Yuan Trust Investment Company Ltd.	Domestic non-state-	5.17	380,000,000	-	380,000,000	-
	owned legal entity					
Shenzhen Jingao Industrial Development	Domestic non-state-	4.51	331,117,788	-	331,117,788	-
Co., Ltd.	owned legal entity					
Shenzhen Shum Yip Investment Development	State-owned legal entity	4.11	301,585,684	-	301,585,684	167,910,000 shares pledged
Company Ltd.						
Guangzhou Hengde Trade Development	Domestic non-state-	2.72	200,000,000	-	200,000,000	-
Co., Ltd.	owned legal entity					
Shenzhen Wuxin Yufu Industrial Co., Ltd.	Domestic non-state-	2.66	195,455,920	-	195,455,920	65,151,976 shares pledged
	owned legal entity					
Shenzhen Liye Group Company Limited	Domestic non-state-	2.40	176,000,000	-	176,000,000	167,000,000 shares pledged
	owned legal entity					

#### The shareholdings of the 10 largest holders of non-restricted shares

	The number of	Class of
Name of shareholders	non-restricted shares	shares
HSBC Insurance Holdings Limited	618,886,334	H share
The Hongkong and Shanghai Banking Corporation Limited	613,929,279	H share
ICBC – Lion Stock Investment Fund	18,816,555	A share
ICBC – Bosera Third Industry Growth Stock Investment Fund	14,003,401	A share
China Life Insurance Company Limited – Traditional – Ordinary		
Insurance Product – 005L – CT001 Shanghai	13,077,800	A share
ICBC – Bosera Selected Stock Investment Fund	11,642,545	A share
ICBC – China Universal Growth Focus Stock Investment Fund	11,199,909	A share
China Life Insurance Company Limited – Participating – Individual	8,936,500	A share
Participating – 005L – FH002 Shanghai		
China Life Insurance Company Limited – Participating – Group	8,936,500	A share
Participating – 005L – FH001 Shanghai		
China Life Insurance (Group) Co. – Traditional – Ordinary Insurance Product	8,936,500	A share

#### Description of the connected relations or the relations of acting in concert among the above shareholders:

The first and second largest shareholders of the Company were two wholly-owned subsidiaries of HSBC Holdings plc., namely: HSBC Insurance Holdings Limited and The Hongkong and Shanghai Banking Corporation Limited . As at June 30, 2007, those two companies held an aggregate of 1,232,815,613 H shares of the Company.

Shenzhen New Horse Investment Development Co., Ltd and Shenzhen Jingao Industrial Development Co., Ltd are connected due to the overlapping among their effective capital contributors.

Save for disclosed above, the Company is not aware of any connected relations among other shareholders.

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#### **§5** REPORT OF THE BOARD OF DIRECTORS

### 5.1 Principal operations by business and product

(1) Group's consolidated performance

The following is a summary of the consolidated results of the Group:

For the six months ended June 30, (in RMB million)	2007	2006
Total operating income	84,051	54,627
Total operating expenses	(75,564)	(50,200)
Operating profit	8,487	4,427
Net profit	8,326	4,006

The following table sets forth the breakdown of our net profit by business segment:

For the six months ended June 30, (in RMB million)	2007	2006
Life insurance	4,813	3,528
Property and casualty insurance	322	163
Banking business	1,086	1
Securities business	676	174
Other businesses	1,429	140
Net profit	8,326	4,006

The following table shows the data of our consolidated investment income:

For the six months ended June 30, (in RMB million, except percentages)	2007	2006
Investment income (Note) Gains from changes in fair values (Note)	25,016 607	7,787 1,867
Total investment income Total investment yield (Note)	25,623 9.9%	9,654 5.8%

Note: Investment accounts of investment-linked insurance were not taken into account in investment income, gains from changes in fair values and total investment yield.

# (2) Summary of the results of our life insurance business:

For the six months ended June 30, (in RMB million)	2007	2006
Premium income	42,248	37,129
Earned premiums	41,581	36,508
Investment income	25,618	8,060
Gains from changes in fair values	2,530	3,836
Foreign Exchange losses	(316)	(114)
Other operating income	578	179
Total operating income	69,991	48,469
Surrenders	(5,919)	(3,910)
Claims paid	(6,825)	(4,044)
Less: Reinsurers' share of claims paid	258	279
Change in insurance contract reserves, net	(43,854)	(29,721)
Policyholders' dividends	(897)	(1,714)
Business tax and surcharges	(841)	(263)
Handling charges and commission expenses	(4,601)	(3,272)
General and administrative expenses	(2,900)	(2,217)
Less: Reinsurers' share of expenses	111	167
Other operating expenses	(87)	(72)
Total operating expenses	(65,555)	(44,767)
Operating profit	4,436	3,702
Non-operating income/(expenses), net	3	(3)
Profit before tax	4,439	3,699
Income taxes	374	(171)
Net profit	4,813	3,528

# (3) Summary of the results of our property and casualty insurance business:

For the six months ended June 30, (in RMB million)	2007	2006
Premium income	11,637	8,871
Earned premiums	7,599	4,972
Investment income	918	282
Gains from changes in fair values	10	24
Foreign exchange losses	(11)	(8)
Other operating income		25
Total operating income	8,554	5,295
Claims paid	(4,966)	(3,770)
Less: Reinsurers' share of claims paid	909	853
Change in insurance contract reserves, net	(747)	(291)
Expenses for reinsurance accepted	(7)	(1)
Business tax and surcharges	(661)	(486)
Handling charges	(1,117)	(674)
General and administrative expenses	(1,805)	(1,308)
Less: Reinsurers' share of expenses	564	755
Other operating expenses	(78)	(32)
<b>Total operating expenses</b>	(7,908)	(4,954)
Operating profit	646	341
Non-operating income/expenses, net	(4)	(2)
Profit before tax	642	339
Income taxes	(320)	(176)
Net profit	322	163
Certain key financial information of our banking	business:	
For the six months ended June 30, (in RMB million)	2007	2006
Net interest income	1,488	11
General and administrative expenses <sup>(1)</sup>	(900)	(9)
Net profit	1,086	1
THE PLOTIC	1,000	1

General and administrative expenses include operating expenses, business tax and surcharges, other operating expenses, non-operating expenses and other asset impairment losses other than loans included in our financial statement.

(4)

	For the six months ended June 30, (in RMB million)	2007	2006
	Interest income		
	Loans and advances to customers	1,348	7
	Balances with central bank	73	_
	Due from banks and other financial institutions	295	15
	Total interest income	1,716	22
	Interest expenses		
	Customers deposits	(641)	(2)
	Due to banks and other financial institutions	(157)	(9)
	Total interest expenses	(798)	(11)
	Lending business net interest income	918	11
	Bond interest income	570	
	Net interest income	1,488	11
(5)	The key financial information of our securities busin	ess:	
	For the six months ended June 30,		
	(in RMB million)	2007	2006
	Net fees and commission income	975	218
	Total investment income (Note)	491	168
	Net profit	676	174

Note: Total investment income includes investment income and gains from changes in fair values.

5.2	Principa	al operations	s by	geographical region
	□ Арр	licable	Z	Not Applicable
5.3	Explana	ation for sign	nific	ant changes in principal activities and their compositions
	□ Арр	licable	Z	Not Applicable
5.4	-	_		ant changes in profitability (gross profit margin) of principal with the previous year
	□ App	licable	Ø	Not Applicable
5.5	Analysis previous	_	cant	changes in the profit composition as compared with the
	<b>✓</b> Appl	licable		Not Applicable
	Bank who banking	nich was acq business as a	uire per	it contributions during the period from Shenzhen Commercial d by the Company on December 15, 2006, the profit from the centage of the total profit of the Company increased significantly nths ended June 30, 2007 from 0.02% in the same period last
5.6	Use of p	roceeds		
	5.6.1 Us	e of proceeds	5	
	Ø	Applicable		□ Not Applicable
	(I)	Use of sub	oscri	iption proceeds of H shares
		2004 hav improvem Company'	e be ent s w	reds from the Company's initial public offering of H shares in een fully used for general corporate purposes and for the of its operating activities. The proceeds formed part of the orking capital and were used in accordance with the applicable elations of relevant industry regulatory authority.
		The Compare as foll		y's significant equity investments during the reporting period :
		Capital in	jecti	ion into Ping An Annuity
		million in	to P	oval of CIRC on March 9, 2007, the Company injected RMB200 Ping An Annuity. After that, the registered capital of Ping An anted to RMB500 million.

(II) Use of subscription proceeds of A shares

The net proceeds from the Company's public offering of A shares in February 2007 amounted to RMB38,222 million. By June 30, 2007, the application for the change in registered capital of the Company had been submitted to regulators for approval, all proceeds raised from the offering of A shares were deposited in the designated account for such subscription proceeds opened with Shenzhen Ping An Bank.

	5.6.2 Change of projects
	☐ Applicable
5.7	Amended business plan for the second half of the year by the Board of Directors
	☐ Applicable ☑ Not Applicable
5.8	Profit warning and explanation of expected net loss from the beginning of the year to the end of the next reporting period or any significant changes as compared with the same period of the previous year
	☐ Applicable ☑ Not Applicable
5.9	Explanations of the Board of Directors of the Company on the qualified opinion issued by the Auditors for the reporting period
	☐ Applicable
5.10	Explanation of the Board of Directors of the Company on any subsequent changes and follow-up actions of the matters subject to qualification in the qualified opinion issued by the Auditors for the previous year
	☐ Applicable
SIG	NIFICANT EVENTS
6.1	Acquisition, disposal and reorganization of assets
	6.1.1 Acquisition of assets
	✓ Applicable □ Not Applicable

**§6** 

On June 8, 2007, Ping An Life entered into the Subscription Agreement with Minsheng Bank, pursuant to which Ping An Life subscribed 714 million Minsheng Bank's non-public offer shares at RMB7.63 per share, with a lock up period of 12 months and total consideration of RMB5,448 million. The subscription can enhance the Group's efforts to expand investment channels and maximize the return from the use of insurance funds, and is in line with the Group's ordinary course of business of investment decision.

6.1.2 Disposal of assets						
☐ Applicable		Not Applica	ble			
6.1.3 Status and impact or following the publi acquisition and disposit	catio	on of asset i		-	*	
☐ Applicable		Not Applica	ble			
Guarantees						
✓ Applicable □	Not	Applicable				
					Unit: in R	MB million
		nl guarantees p ng guarantees	•			
	Date of rrence		Type of guarantee	Terms of guarantee	Whether fully performed	Whethe a guarante provided t related partie
Total amount of guarantee granted during the reporting period  Total balance of guarantee granted at the end of the reporting period	-	-	-	-	-	
			provided by the o subsidiaries	2		
Total amount of guarantee provided Balance of guarantee provided to su		_				- 1,587
		tal amount of Company (incl provided to	uding guara	antee		
Total amount of guarantee						1,587
Total amount of guarantee as a perconcluding:	centage	e to the Company	's net assets			1.7
Amount of guarantee provided to	shareh	olders, de facto c	ontroller and its	s related parti	es	_
Amount of debt guarantee directly			to parties with	gearing ratio	exceeding 70%	_
Amount of guarantee exceeding 50						-
Aggregated amount of above three	guarall	iccs				_

### 6.3 Major connected transactions

6.3.1	Nor	n-operating	credit	and	indebtedness	with	related part	ies
		Applicable	2		Not Applicabl	le		

### 6.4 Material litigation and arbitration

Applicable	Not Applicable

### 6.5 Analysis and explanation of other significant events, their impacts and solutions

6.5.1 Equity shareholdings of the Company in other listed companies

 $\square$  Applicable  $\square$  Not Applicable

As at the end of the reporting period, the Company together with its subsidiaries had the following interests in the securities investments of other listed companies (the top ten securities investments are listed in sequence based on initial investment cost):

Serial No.	Stock code	Abbreviation	Number of shares held (million)	Initial investment cost (in RMB million)	Percentage of the share capital of the company (Note)	Accounting items
1	600016	Minsheng Bank	721	5,474	5.21%	Available-for-sale financial assets
•	000010	minute Build	33	143	0.21,0	Held-for-trading financial assets
2	600000	Shanghai Pudong Development Bank	197	2,228	4.92%	Available-for-sale financial assets
		1	17	206		Held-for-trading financial assets
3	HK3988	Bank of China	453	1,315	0.21%	Available-for-sale financial assets
	601988		91	280		Available-for-sale financial assets
4	HK2628	China Life Insurance	4	96	0.25%	Available-for-sale financial assets
	601628		51	966		Available-for-sale financial assets
			14	444		Held-for-trading financial assets
5	HK1398	Industrial and Commercial Bank of China	30	121	0.37%	Available-for-sale financial assets
	601398		353	1,100		Available-for-sale financial assets
			3	10		Held-for-trading financial assets
6	601006	Daqin Railway	154	878	1.24%	Available-for-sale financial assets
		1 7	7	83		Held-for-trading financial assets
7	HK3328	Bank of Communications	9	21	0.29%	Available-for-sale financial assets
	601328		100	573		Available-for-sale financial assets
			33	259		Held-for-trading financial assets
8	000002	Vanke A	110	631	1.87%	Available-for-sale financial assets
			13	176		Held-for-trading financial assets
9	601919	China COSCO	51	436	0.75%	Available-for-sale financial assets
			15	129		Held-for-trading financial assets
10	600900	Yangtze Power	56	429	0.61%	Available-for-sale financial assets
		•	2	12		Held-for-trading financial assets
Other se	curities inves	tments		11,942		
Total		_		27,952		

Note: The percentage of the share capital of the company was calculated based on the aggregate number of shares held in the company.

### 6.5.2 Equity shareholdings of the Company in non-listed financial companies **✓** Applicable □ Not Applicable As at the end of the reporting period, Ping An Trust, a subsidiary of the Company, had the following interest of unlisted financial company: Percentage of Number of the share capital Initial Company name investment cost shares held of the company Net book value (in RMB million) (million) (in RMB million) Xingye Securities Co., Ltd. **§7** FINANCIAL REPORTS 7.1 **Audit opinion** Financial Report □ unaudited audited Audit report **unqualified** audit report qualified audit report Full text of the auditors' report

Ernst & Young Hua Ming (2007) Shen Zi No.60468101-B31

To the shareholders of Ping An Insurance (Group) Company of China, Ltd.

We have audited the accompanying financial statements of Ping An Insurance (Group) Company of China, Ltd. (the "Company") and its subsidiaries (the "Group"), which comprise the consolidated and company balance sheets as at June 30, 2007, the consolidated and company income statements, statements of changes in equity and cash flow statements for the six months ended June 30, 2007 and notes to the financial statements.

#### MANAGEMENT'S RESPONSIBILITY FOR THE FINANCIAL STATEMENTS

The management is responsible for preparing financial statements in accordance with Accounting Standards for Business Enterprises. This responsibility includes (1) designing, implementing and maintaining internal controls relevant to the preparation of the financial statements that are free from material misstatement whether due to fraud or error; (2) selecting and applying appropriate accounting policies; and (3) making accounting estimates that are reasonable in the circumstances.

#### **AUDITORS' RESPONSIBILITY**

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with the Chinese Auditing Standards issued by the Chinese Institute of Certified Public Accountants. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain a reasonable assurance as to whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, we consider the internal controls relevant to the entity's preparation of financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal controls. An audit also includes evaluating the appropriateness of the accounting polices used and the reasonableness of the accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **OPINION**

In our opinion, the financial statements have been prepared in accordance with Accounting Standards for Business Enterprises and present fairly, in all material aspects, the financial position of the Group and the Company as at June 30, 2007 and the results of their operations and their cash flows for the six months ended June 30, 2007.

#### **Ernst & Young Hua Ming**

Chinese Certified Public Accountant Zhang Xiaodong

Chinese Certified Public Accountant Huang Yuedong

Beijing, The People's Republic of China

August 16, 2007

7.2 Consolidated and company balance sheets, income statements, cash flow statements and statements of changes in equity (see Annex for details)

#### 7.3 Notes to the financial statements

### 7.3.1 First-time adoption of Accounting Standards for Business Enterprises

In accordance with "Issuance of 'ASBE No.1 – Inventory' and other 38 specific standards" (Caikuai [2006] No.3), the Group started to implement the ASBE since January 1, 2007 to replace the old accounting standards and Accounting Standards for Financial Institutes. In this financial statements, retrospective adjustments are made on the comparative data in accordance with "ASBE No. 38 – First-time Adoption of ASBE", "Experts' Opinions on Implementation of ASBE" issued by Accounting Standard Committee of MOF and etc., in respect of the translations and events affected by the change in accounting policies.

The impact of first-time adoption of Accounting Standards for Business Enterprises are as follows:

			(Audited)		
			January 1, 20	007	
	Capital reserves	Surplus reserves	Retained profits	Minority interests	Total
Balance before retrospective					
adjustment	15,163	6,126	8,667	1,251	31,207
Adjustments:					
Goodwill	_	6	52	_	58
Financial assets	13,352	369	3,047	169	16,937
Derivative financial instruments	_	(4)	2	_	(2)
Policyholders' reserves for					
life insurance	(3,825)	(186)	(1,659)	(57)	(5,727)
Claim reserves	_	(240)	(1,147)	(14)	(1,401)
Land-use-rights	_	(8)	(47)	(1)	(56)
Deferred tax	(1,429)	57	252	(11)	(1,131)
Others	(15)		15	29	29
Balance after retrospective					
adjustment	23,246	6,120	9,182	1,366	39,914

	(Audited) January 1, 2006 (restated)				
	Capital reserves	Surplus reserves	Retained profits	Minority interests	Total
Balance before retrospective					
adjustment	15,163	5,526	5,350	525	26,564
Adjustments:					
Goodwill	_	_	(3)	_	(3)
Financial assets	1,074	54	308	15	1,451
Derivative financial instruments	_	(8)	(46)	(1)	(55)
Policyholders' reserves					
for life insurance	(318)	_	_	(3)	(321)
Claim reserves	_	(231)	(1,307)	(16)	(1,554)
Land-use-rights	_	(6)	(37)	_	(43)
Deferred tax	(113)	62	351	3	303
Others	(17)	2	13		(2)
Balance after retrospective					
adjustment	15,789	5,399	4,629	523	26,340

The impact of first-time adoption of ASBE on net profit after minority interests for the six months ended June 30, 2006 is as follows:

	(Unaudited)
	Six months ended
	June 30, 2006
	(restated)
Balance before retrospective adjustment	2,670
Adjustments:	
Goodwill	20
Financial assets	1,730
Claim reserves	(337)
Land-use-rights	(7)
Deferred tax	(119)
Others and minority interests	(12)
Balance after retrospective adjustment	3,945

#### 7.3.2 Changes in accounting estimates

(1) In compliance with Baojianfa [1999] No.90 that reserves provided for the year should not be less than the statutory minimum reserves, and valuation interest rate should not be higher than the pricing interest rate or the determined rate of 7.5%, the Group uses a more prudent valuation interest rate for insurance products with pricing interest rate equal to or higher than 7.5%. In the current period, the valuation interest rate of high interest rate insurance products of the Group was reduced to 6% – 6.5% from 6.5% – 7.5%. The accounting estimation changes result in a decrease in profit before tax of approximately RMB6,260 million.

(2) On March 16, 2007, the National people's Congress approved the Corporate Income Tax Law of the People's Republic of China (the "New CIT Law"), which is effective from January 1, 2008. Under the New CIT Law, the corporate income tax rate applicable to domestic companies from January 1, 2008 will decrease from 33% to 25%. In addition, for those enterprises which are benefiting from lower preferential tax rates (e.g. 15%); such preferential rates will be gradually phased out by increasing them over the next five years. According to 'ASBE No.18 – Income Tax', deferred tax assets and deferred tax liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled. As a result, the change in the corporate income tax rate has had the following impact on the operation results and financial position of the Group for the period:

(in RMB million)	(Audited) Six months ended June 30, 2007
Decrease in income tax expense of current period	382
Decrease in capital reserve (change in fair value of	
available-for-sale financial assets)	1,567
Increase in deferred tax assets	237
Increase in deferred tax liabilities	1,422

At the date of approval of these financial statements, detailed implementation guidelines and administrative requirements relating to the New CIT Law have yet to be announced. These detailed requirements include regulations concerning the computation of taxable income, as well as specific preferential tax treatments and their related transitional provisions. The Group will further evaluate the impact on its operating results and financial positions of future periods as more detailed requirements are issued.

#### Ma Mingzhe

Chairman and Chief Executive Officer

The Board of Directors of Ping An Insurance (Group) Company of China, Ltd. August 16, 2007

# §8 ANNEX

# **Consolidated Balance Sheet**

June 30, 2007 (in RMB million)

	(Audited) June 30, 2007	(Audited) December 31, 2006
ASSETS		
Cash on hand and at bank	83,789	42,585
Balances with clearing companies	1,591	875
Precious metal	1	111
Placements with banks and other financial institutions	1,101	1,727
Held-for-trading financial assets	73,436	44,003
Derivative financial assets	16	21
Financial assets purchased under agreements to resell	12,854	7,251
Interest receivables	4,716	3,249
Premium receivables	5,307	3,073
Receivable from reinsurers	2,205	795
Unearned premium reserves receivable from reinsurers	3,048	2,437
Claim reserves receivable from reinsurers	2,058	1,724
Policyholders' reserves for life insurance receivable		
from reinsurers	7	_
Long-term reserves for health insurance receivable		
from reinsurers	7	_
Policy loans	1,799	1,381
Loans and advances to customers	58,427	49,152
Deposits with stock and futures exchanges	1,139	334
Term deposits	50,503	65,416
Available-for-sale financial assets	132,443	95,200
Held-to-maturity investments	130,193	129,250
Long-term equity investments	211	415
Goodwill	475	409
Statutory deposits	1,520	1,520
Investment properties	3,789	1,660
Fixed assets	6,839	4,552
Intangible assets	922	940
Deferred tax assets	592	888
Other assets	4,155	4,320
Total assets	583,143	463,288

	(Audited) June 30, 2007	(Audited) December 31, 2006
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Short-term borrowings	557	527
Due to banks and other financial institutions	5,318	3,465
Guarantee deposits	5,865	5,485
Placements from banks and other financial institutions	1,871	992
Derivative financial liabilities	356	178
Financial assets sold under agreements to repurchase	22,883	14,573
Customer bank deposits	62,219	66,725
Customer brokerage deposits	9,846	3,750
Premiums received in advance	666	1,352
Handling charges and commission payable	1,427	894
Due to reinsurers	2,786	746
Salary and welfare payable	3,381	2,133
Taxes payable	1,509	1,166
Interest payable	355	287
Claims payable	4,274	3,981
Policyholder dividends payable	4,771	4,107
Policyholder deposits and investments	4,945	4,049
Unearned premium reserves	15,653	12,937
Claim reserves	7,436	6,480
Policyholders' reserves for life insurance	289,351	248,574
Long-term reserves for health insurance	34,399	30,694
Long-term borrowings	1,636	155
Deferred tax liabilities	3,555	1,441
Other liabilities	3,173	1,971
Total liabilities	488,232	416,662

	(Audited) June 30, 2007	(Audited) December 31, 2006
LIABILITIES AND SHAREHOLDERS' EQUITY (Continued)		
SHAREHOLDERS' EQUITY		
Share capital	7,345	6,195
Capital reserves	63,833	23,246
Surplus reserves	6,928	6,120
General risk provision	517	517
Retained profits	14,821	9,182
Foreign currency translation differences	(48)	
Attributable to shareholders of the parent	93,396	45,260
Minority interests	1,515	1,366
Total shareholders' equity	94,911	46,626
Total liabilities and shareholders' equity	583,143	463,288

The financial statements have been signed by:

MA Mingzhe Chairman and Chief Executive Officer CHEUNG Chi Yan Louis

President and
Chief Financial Officer

MAK, Wai Lam William
Deputy Chief Financial Officer

### **Consolidated Income Statement**

	(Audited) For the six months ended June 30, 2007	(Unaudited) For the six months ended June 30, 2006
Operating income		
Premium income	53,885	46,000
Including reinsurance premium income	47	7
Less: Premium ceded to reinsurers	(2,600)	(2,466)
Change in unearned premium reserves	(2,105)	(2,054)
Earned premium	49,180	41,480
Interest income from banking operations	1,716	22
Interest expense of banking operations	(689)	(1)
Net interest income from banking operations	1,027	21
Fees and commission income	1,357	218
Fees and commission expenses	(213)	(30)
Net income from fees and commission	1,144	188
Investment income	29,124	8,802
Gains from changes in fair values	3,094	4,001
Foreign exchange losses	(335)	(130)
Other operating income	817	265
<b>Total Operating income</b>	84,051	54,627
Operating expenses		
Surrenders	(5,919)	(3,910)
Claims paid	(11,791)	(7,814)
Less: Reinsurers' share of claims paid	1,167	1,132
Change in insurance contract reserves	(44,949)	(30,021)
Less: Reinsurers' share of insurance contract reserves	348	(1.714)
Policyholder dividends	(897)	(1,714)
Expenses for reinsurance accepted	(7)	(1)
Business tax and surcharges Insurance related handling charges and commission	(1,742) (5,666)	(774) (3,932)
General and administrative expenses	(6,571)	(3,986)
Less: Reinsurers' share of expenses	675	922
Other operating expenses	(195)	(66)
Impairment losses	(17)	(45)
Total operating expenses	(75,564)	(50,200)

	(Audited) For the six months ended June 30, 2007	(Unaudited) For the six months ended June 30, 2006
Operating profit	8,487	4,427
Add: Non-operating income	435	16
Less: Non-operating expenses	(50)	(17)
Profit before tax	8,872	4,426
Less: Income taxes	(546)	(420)
Net Profit	8,326	4,006
Attributable to: Shareholders of the parent Minority interests	8,063 263	3,945
	8,326	4,006
	RMB	RMB
Earnings per share		
Basic and diluted earnings per share	1.16	0.64

# **Consolidated Cash Flow Statement**

	(Audited) For the six months ended June 30, 2007	(Unaudited) For the six months ended June 30, 2006
I. Cash flows from operating activities:		
Premiums received from direct business	50,918	41,567
Net cash from reinsurance business	(88)	32
Increase in policyholder deposits and investments	896	342
Increase/(decrease) in customer bank deposits and		
due to banks and other financial institutions	(2,653)	92
Increase in placement from other financial institutions	491	681
Cash received from interest, fees and commission income	3,073	238
Net increase in placements from banks and other		
financial institutions	879	_
Cash received from other operating activities	7,993	1,370
Sub-total of cash inflows	61,509	44,322
Direct business claims paid	(11,366)	(7,535)
Policyholder dividends paid	(232)	(100)
Net increase in loans and advances to customers	(9,196)	_
Net increase in deposits with central bank and other		
financial institutions	(1,577)	(5)
Interest, handling charges and commission paid	(6,035)	(3,746)
Cash paid to and for employees	(2,115)	(1,849)
Cash paid for taxes and surcharges	(2,065)	(705)
Cash paid for other operating activities	(8,921)	(5,374)
Sub-total of cash outflows	(41,507)	(19,314)
Net cash flows from operating activities	20,002	25,008

		(Audited) For the six months ended June 30, 2007	(Unaudited) For the six months ended June 30, 2006
II.	Cash flows from investing activities:		
	Cash received from sales and redemption of investments	116,021	56,536
	Cash received from returns on investment	12,117	5,160
	Net cash received from disposals of fixed assets, intangible assets and other long-term assets	92	9
	intungible ussets and other rong term assets		
	Sub-total of cash inflows	128,230	61,705
	Cash paid for acquisition of fixed assets, intangible		
	assets and other long-term assets	(2,043)	(527)
	Cash paid for acquisition of investments	(116,953)	(73,892)
	Policy loans drawn	(418) (382)	(212)
	Acquisition of a subsidiary Acquisition of minority interest in a subsidiary	(382) $(229)$	_
	requisition of inmority interest in a substanty		
	Sub-total of cash outflows	(120,025)	(74,631)
	Net cash flows from investing activities	8,205	(12,926)
III.	Cash flows from financing activities:		
	Cash received from capital contributions	38,222	_
	Cash received from borrowings	192	2
	Cash received from other financing activities	8,310	
	Sub-total of cash inflows	46,724	2
	Cash paid for distribution of dividends and interest	(2,080)	(1,325)
	Including dividends paid to minority shareholders	(34)	(50)
	Cash paid for other financing activities		(6,460)
	Sub-total of cash outflows	(2,080)	(7,785)
	Net cash flows from financing activities	44,644	(7,783)
<b>T T T</b>	Info at of alternating from the control of		
IV.	Effect of changes in foreign exchange rate on cash and cash equivalents	(74)	(18)
V.	Net increase in cash and cash equivalents	72,777	4,281
	Add: Beginning balance of cash and cash equivalents	47,327	25,488
VI.	Ending balance of cash and cash equivalents	120,104	29,769

# **Consolidated Statement of Changes in Equity**

For the six months ended June 30, 2007 (in RMB million)

For the six months ended June 30, 2007 Equity attributable to shareholders of the parent

	_		* *							
Item			Share capital (Audited)	Capital reserves (Audited)	Surplus reserves (Audited)	General risk provision (Audited)	Retained profits (Audited)	Foreign currency translation differences (Audited)	Minority interests (Audited)	Total (Audited)
I.		year's ending balance	6,195	15,163	6,126	517	8,667	-	1,251	37,919
	Add: (	Changes in accounting policies		8,083	(6)		515		115	8,707
II. III.		nt period's beginning balance ges in current period	6,195	23,246	6,120	517	9,182	-	1,366	46,626
	(1) (2)	Net profit Gains/(losses) recognized directly in equity Net gains from changes in fair value of available-for-sale financial assets	-	-	-	-	8,063	-	263	8,326
		Recognized directly in equity Transferred to the income	-	15,367	-	-	-	-	154	15,521
		statement Related tax effect of items	-	(8,727)	-	-	-	-	(88)	(8,815)
		recognized directly in equity	-	(2,443)	-	-	-	-	(25)	(2,468)
		Others	-	(682)	-	-	-	(48)	(121)	(851)
		Sub-total of (1) and (2)	-	3,515	-	-	8,063	(48)	183	11,713
	(3)	Paid-in-capital	1,150	37,072	-	-	-	-	-	38,222
	(4)	Profit appropriation Appropriation to surplus								
		reserves	-	-	808	-	(808)	-	-	-
		Distribution to shareholders					(1,616)		(34)	(1,650)
IV.	Curre	nt period's ending balance	7,345	63,833	6,928	517	14,821	(48)	1,515	94,911

For the six months ended June 30, 2006 Equity attributable to shareholders of the parent

								Foreign		
						General		currency		
			Share	Capital	Surplus	risk	Retained	translation	Minority	
Item			capital	reserves	reserves	provision	profits	differences	interests	Total
			(Unaudited)							
I.Prior	year's e	nding balance	6,195	15,163	5,526	430	5,350	_	525	33,189
Add: C	hanges ir	accounting policies		626	(127)		(721)		(2)	(224)
II.	Curre	nt period's beginning balance	6,195	15,789	5,399	430	4,629		523	32,965
III.	Chang	es in current period								
	(1)	Net profit	-	-	-	-	3,945	-	61	4,006
	(2)	Gains/(losses) recognized								
		directly in equity								
		Net gains from changes in fair values of available-for-sale financial assets								
		Recognized directly in								
		equity	_	4,124	_	_	_	_	37	4,161
		Transferred to the income								
		statement	-	(1,204)	-	_	-	-	(12)	(1,216)
		Related tax effect of items recognized directly								
		in equity	-	(438)	-	-	-	-	(4)	(442)
		Others	-	(908)	-	-	-	-	(9)	(917)
		Sub-total of (1) and (2)	-	1,574	-	-	3,945	-	73	5,592
	(3)	Profit appropriation  Distribution to								
		shareholders					(1,239)		(50)	(1,289)
IV.	Curre	nt period's ending balance	6,195	17,363	5,399	430	7,335		546	37,268

# **Balance Sheet**

June 30, 2007 (in RMB million)

	(Audited) June 30, 2007	(Audited) December 31, 2006
ASSETS		
Cash on hand and at bank	44,458	3,139
Held-for-trading financial assets	5,318	5,458
Interest receivables	92	29
Term deposits	448	776
Available-for-sale financial assets	5,455	4,227
Long-term equity investments	17,568	17,368
Fixed assets Intangible assets	63 10	69 18
Other assets	328	422
Other assets		
Total assets	73,740	31,506
LIABILITIES AND SHAREHOLDERS' EQUITY		
LIABILITIES		
Placements from banks and other financial institutions	1,751	820
Salary and welfare payable	890	586
Taxes payable	179	75
Deferred tax liabilities	170	93
Other liabilities	132	146
Total liabilities	3,122	1,720
Share conital	7 345	6 105
Share capital Capital reserves	7,345 52,425	6,195 15,731
Surplus reserves	5,429	4,969
General risk provision	395	395
Retained profits	5,024	2,496
Total shareholders' equity	70,618	29,786
Total liabilities and shareholders' equity	73,740	31,506

### **Income Statement**

	(Audited) For the six months ended	(Unaudited) For the six months ended
	June 30,	June 30,
	2007	2006
Operating income		
Investment income	4,878	5,213
Gains from changes in fair values	359	69
Foreign exchange losses	(25)	(5)
Other operating income	130	30
Total operating income	5,342	5,307
Operating expenses		
Business tax and surcharges	(54)	(3)
General and administrative expenses	(504)	(265)
Total operating expenses	(558)	(268)
Operating profit	4,784	5,039
Less: Non-operating expenses	(1)	
Profit before tax	4,783	5,039
Less: Income taxes	(179)	(38)
Net profit	4,604	5,001

### **Cash Flow Statement**

		(Audited) For the six months ended June 30, 2007	(Unaudited) For the six months ended June 30, 2006
	flows from operating activities:	120	5
Casn	received from other operating activities	129	5
Sub-	total of cash inflows	129	5
	paid to and for employees	(89)	(107)
	paid for taxes and surcharges	(90)	(5)
Cash	paid for other operating activities	(185)	(53)
Sub-	total of cash outflows	(364)	(165)
Net	eash flows from operating activities	(235)	(160)
II. Cash	flows from investing activities:		
	received from sales and redemption of investments	7,443	4,737
	received from return on investment ash received from disposals of fixed assets and	3,897	5,087
	angible assets	14	
Sub-	total of cash inflows	11,354	9,824
Cash	paid for acquisitions of fixed assets	(11)	(21)
Cash	paid for acquisition of investments	(6,359)	(10,798)
Sub-	total of cash outflows	(6,370)	(10,819)
Net	eash flows from investing activities	4,984	(995)

		(Audited)	(Unaudited)
		For the six months ended	For the six months ended
		June 30,	June 30,
		2007	2006
		2007	2000
III.	Cash flows from financing activities:		
	Cash received from capital contributions	38,222	_
	Cash received from borrowings	931	1,247
	Sub-total of cash inflows	39,153	1,247
		(44)	<u> </u>
	Cash paid for distribution of dividends and interests	(1,571)	(1,243)
	Cash paid for other financing activities		(1,119)
	Sub-total of cash outflows	(1,571)	(2,362)
	Net cash flows from financing activities	37,582	(1,115)
IV.	Effect of changes in foreign exchange rate on cash		
	and cash equivalents	(16)	(5)
V.	Net increase in cash and cash equivalents	42,315	(2,275)
	Add: Beginning balance of cash and cash equivalents	3,448	2,637
VI.	Ending balance of cash and cash equivalents	45,763	362

# **Statement of Changes in Equity**

June 30, 2007 (in RMB million)

IV.

Current period's ending balance

			For the six months ended June 30, 2007						
						General			
Item			Share capital (Audited)	Capital reserves (Audited)	Surplus reserves (Audited)	risk provision (Audited)	Retained profits (Audited)	Total (Audited)	
I.		year's ending balance changes in accounting policies	6,195	15,163 568	6,126 (1,157)	517 (122)	8,678 (6,182)	36,679 (6,893)	
II. III.		ent period's beginning balance ges in current period	6,195	15,731	4,969	395	2,496	29,786	
	(1)	Net profit	_	_	_	_	4,604	4,604	
	(2)	Gains/(losses) recognized directly in equity  Net gains from changes in fair values of available-for-sale financial assets					,	,	
		Recognized directly in equity	_	(379)	_	_	_	(379)	
		Transferred to the income statement Related tax effect of items recognized	-	(125)	-	-	-	(125)	
		directly in equity	-	126	-	-	-	126	
		Sub-total of (1) and (2)	-	(378)	-	-	4,604	4,226	
	(3) (4)	Paid-in-capital Profit appropriation	1,150	37,072	-	-	-	38,222	
		Appropriation to surplus reserves	-	-	460	-	(460)	-	
		Distribution to shareholders					(1,616)	(1,616)	

7,345

52,425

5,429

5,024

<u>70,618</u>

395

For the six months ended June 30, 2006

						General		
			Share	Capital	Surplus	risk	Retained	
Item			capital	reserves	reserves	provision	profits	Total
			(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)	(Unaudited)
I.	Prior	year's ending balance	6,195	15,163	5,526	430	5,350	32,664
	Add:	changes in accounting policies		7	(1,112)	(35)	(7,002)	(8,142)
II. III.		ent period's beginning balance ges in current period	6,195	15,170	4,414	395	(1,652)	24,522
	(1)	Net profit	_	_	-	_	5,001	5,001
	(2)	Gains/(losses) recognized directly in equity						
		Net gains from changes in fair values of available-for-sale financial assets						
		Recognized directly in equity	_	301	-	_	-	301
		Transferred to the income statement	_	(17)	_	-	-	(17)
		Related tax effect of items recognized		(10)				(10)
		directly in equity	_	(43)	_	_	_	(43)
		Sub-total of (1) and (2)	-	241	_	_	5,001	5,242
	(3)	Profit appropriation					(4.000)	(4.000)
		Distribution to shareholders					(1,239)	(1,239)
IV.	Curr	ent period's ending balance	6,195	15,411	4,414	395	2,110	28,525